

Malawi's best investment bank



CDH Investment Bank Limited (CDHIB) was awarded the Best Investment Bank in Malawi for the year 2020 by the UK-based Global Banking and Finance magazine. This is the 8th consecutive year CDH Investment Bank has received this award.

We are very grateful to our clients for their continued trust in our capabilities. We also owe our success to the great relationships we have with the Government of Malawi and local and international financiers besides our good leadership and committed and well experienced staff.

Our track record

We are honored to have executed high-value and high-impact transactions in the past nine years of our existence as a fully-fledged investment bank in Malawi. Our transaction outlay cuts across equity and debt issues and restructurings, project finance and trade finance, among others. CDH Investment Bank has also worked closely with the Government of Malawi for many years, including in the years it operated as a discount house between 1998 and 2012. Most recently, CDH Investment Bank worked with the Government of Malawi to establish a development finance institution in Malawi known as the Malawi Agricultural and Industrial Investment Corporation Plc ("MAIIC"), a successor to the Malawi Development Corporation (MDC). CDH Investment Bank has also worked very closely with the Government of Malawi to assist with managing food security for the country through a financing structure which was used to purchase and manage maize and other staple food commodities from smallholder farmers across Malawi. Lastly, CDH Investment Bank worked with the Government of Malawi to form and build a sugar factory and plantations in Salima. The project has assisted the Malawi Government create over 3,000 jobs through an extensive sugarcane outgrowers programme together with its associated value chains.

Our capabilities

CDHIB's leadership in investment banking stems from a combination of determination and commitment to create value for our clients. We provide specialized, well researched and innovative financial advice and services to a wide range of clients including corporations, financial institutions, government institutions, non-governmental organizations and individuals who are confronted with complex financial challenges. We have strong research and financial analysis capabilities in the market, on which we leverage to deliver unique and tailored solutions to our clients. We are a registered company valuation expert with the Registrar of Companies and a registered corporate finance advisor by the Malawi Stock Exchange (MSE). We have strong funding relationships with local and international fund managers, banks and development finance institutions. Our team is

diverse, well qualified and experienced to execute complex transactions.

Our approach

At CDHIB, we offer investment banking products and services designed with the needs of the client in mind. Our point of differentiation lies in the unique service delivery by our highly motivated team. We go a step further than just providing generic banking services to meet our client's specific needs.

Through our off-balance sheet financing capabilities, we are the link between our clients and the investors. This makes our business capabilities limitless in terms of the magnitude of the transactions.

We also strive to be a reliable market maker in the trading of listed and over-the-counter financial instruments, including short-term money market instruments, foreign exchange market instruments, Government securities and corporate papers.

Services and products offered by the investment banking division are supported by fully-fledged corporate banking and treasury divisions. This provides an all-encompassing banking experience to our clients.

Our promise to clients

Our people

Highly skilled, talented and motivated

Our business

The ONLY fully fledged investment bank in Malawi

Our hallmark

An on-going client-advisor relationship

Our approach

Innovation and creativity

➤ **Banking innovations that help your business grow**

